

WENIGER^{SH} <

SOFTWARE HOUSE FOR FRIENDS AND FAMILY



Bartosz Rychlicki **(CEO Weninger Software House)**

My name is Bartosz and I'm in software development since 2005. I was Software Developer back in the days, then I became an IT lead in many big software projects, including AI backed startups. I've come to understand that relationships are far more powerful than technology. That's why I've put my name, face and phone number here. If anything goes wrong, you have my personal guarantee that I'll take care of that. Trust over short-term gains.

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WHAT WENIGER^{SH} < OFFERS

We like to call ourselves the software house for friends and family. Our brand is built on the trusted relationships that we've established with our partners, many of whom have worked with us for over 10 years! We believe in leasing remarkable developers who deliver projects under the values of **honesty, transparency and responsibility**.

We offer software development manpower in the form of “body leasing” enabling clients to lease a technical specialist, developer or engineer, whose expertise matches the needs of your IT project.

Billing is made simple and transparent—on-demand hourly costs with no additional charges associated with project management or completion. Our developer becomes your developer, working solely on the tech tasks you create and assign.

Our skilled developers and engineers are based in Poland, while our clients span the globe, primarily from Scandinavia, Japan and the US.

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✉ [+48 512 129 709](tel:+48512129709)

📧 contact@wenighersh.com

WHY LEASING OVER EMPLOYMENT MATTERS

- < **Reduce recruitment costs** and time to zero.
- < Establish an IT team in only days.
- < Receive only one bill at the end of the month for hourly work.
- < **Eliminate hiring expenses** like paid holidays, vacation, software licenses, etc.
- < Be risk averse without hiring or firing processes; just terminate the contract. No hard feelings.
- < Project ended earlier than expected? Terminate the contract without firing anyone or paying extra hours.
- < Easily scale up or down your development power from month to month.
- < Pause your contract for one month every year without any additional costs.
- < **Reduce office logistics, operational costs** like desks, hardware, etc.

THE CHALLENGES OF LEASING

- < Our developers are remote, so we can't play foosball together.
- < We are a coding force, not a consulting company.
- < Our developers are unable to deep dive with you on business ideas or new concepts of an IT project. They excel at delivering exactly what you specify and the developer work you need completed.
- < If you need help with ideas and general IT direction, we often recommend hiring a CTO or VP of Engineering to oversee the development team.

Bugs and fixes - how do charge for them? This is always hard topic. Bugs will happened to some degree always. When you normally do a fixed-quote project, time for fixing bugs is estimated and added to a project price. But in hourly rate, **you need to be aware that some of the development time will go to bug fixing** (and it's hard to predict how much before you start). Said that, if at the end of the day you'r not happy with the quality - let us know and we will come back with solutions (switching developers, more rigorous QA check, testing service etc.).

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HOW DOES IT WORK?

- I. We have a chat to assess your needs in terms of development hours per month and length of the contract
- II. **14-Day Money-Back Guarantee.** If you are not satisfied with our service within the first 2 weeks, we will refund 100% of your expenses.
- III. We set up you with a **JIRA** (project and ticket management) account in order to issue tasks to your team. We'll also enable **Slack** (enterprise chat app), where you can contact your team (or our management) directly.
- IV. Developers log work hours into your issues submitted, so **you always know how much time is being spent** on what.
- V. At the end of the month, we send you a **full month time log for your approval**. If it's ok, we issue an invoice. If you have any comments, questions we solve them before the invoice is issued. That's it!

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TECHNOLOGIES WE WORK WITH

BACK-END



CMS & E-COMMERCE



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FRAMEWORKS



FRONT-END



DATABASES



OTHER



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OUR TEAMS AND EXPERTS

WENIGER^{SH} < works with a few select suppliers and freelancers in Central Europe, proven with years of excellent cooperation.

We currently have **23 people** under our banners.

Our network allows us to quickly onboard additional talent as needed.

TERMS

- < Minimum amount of hours per contract - **150 hours**.
- < Minimum contract time of **3 months**.
- < Hourly price range from **32 USD** to **55 USD** depending on the contract size, length, seniority of people and technology.
- < Monthly payments based on pre-approved time logs.

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OUR REFERENCES

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I've had a successful work partnership with Bartosz since 2009. During the years we have completed hundreds of projects, small and big. The reason that the partnership has worked so well is mutual honesty and the drive to deliver high quality work. Bartosz is a real professional who always does everything in his power to make sure my projects get the resources and developers it needs. He is trustworthy, transparent and has a great sense for problem-solving. We never had any problems during our cooperation. On a personal level, Bartosz is a warm-hearted human being who inspires and always drives for the next level, and he is also a very nice friend.



Patrick Gustavsson - **ILI.se**

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Bartek is an excellently organized and very clear person. He came prepared to every meeting, and each of those meetings proceeded very effectively. The established points were realized on time. He is very good as a project coordinator. As a customer, I did not have to worry that some information would not reach the rest of his team. Everything that Bartek and I settled was always transferred further. Thanks to that, the process of product creation proceeded very smoothly without unnecessary delays. I particularly value how clear he is, his ability to keep deadlines and openness to new ideas, as well as his bird's eye view of things.



Marta Baczevska-Golik - **Podcaster „Ruszamy Nieruchomości” / Real-estate agent**

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I cooperated with Mr Bartosz Rychlicki when working on a reception/delivery program for Damen Shipyards in Gdynia. Mr Rychlicki approached the subject very professionally. A short description of my expectations was quickly transformed into a concept by Mr Rychlicki who was able to persuade the skeptical management of the shipyard. During the implementation phase, Mr Rychlicki reacted to comments and attempts at improving the functioning of the program. The ability to communicate, highly innovative thinking, the ability to listen and meet deadlines - these are the qualities that made cooperation with Mr Bartosz Rychlicki very effective. It fulfilled all expectations. The project that Mr Rychlicki realized for the shipyard required a fusion of visions of several shipyard environments. Additionally, it required the understanding of the whole process of control and supervision when constructing a ship. The project did not only satisfy all the environments, but it also ordered their numerous aspects and became an inseparable element of the quality control process of the shipyard. It is worth mentioning that auditors and the sub-contractors of the shipyard, who also make use of the program, praise the program a lot and are interested in implementing a similar tool at their workplaces. It turned out to be universal and easily adjustable to various production profiles. Apart from Mr Rychilcki's professional approach to the customer, it is also important to mention that he is a very likable, well-mannered, wise and good man, as well as an outstanding specialist in his trade.

Łukasz Bąk - **Damen Shipyards / QA Manager**

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I have been working with Bartosz in one way or another for over 10 years. He is always very dedicated to the projects we are working on, going out of his way to make whatever we are doing successful under the budget available for the project. During our time working together he has helped me and the companies I have worked for in many ways, including project leading, business development consulting and of course finding great development talent. He has proven himself as a very valuable business partner and I can't recommend him enough on the work he has done over the years.

Karl Hagas - **Hobby Link Japan / Project Manager**

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Weniger has been a very important strategic as well as an important operative partner in the making and developing of www.wedsly.com ; One the World's best, if not THE World's best smart digital weddingplanner- A "One-Stop-Shop" for all the weddingcouples in the World. Weniger has, as well as being fast (and with that meaning being costeffective), kept our developing cost at a minimum. They deliver on time and also contribute with excellent solutions and are continously operating as "one of the team", always keeping the customer's best interest in mind. (I would love to recommend Weniger, but I will not do that, as Wedsly's selfish interest is to keep this as a hidden gem in the software developing universe and will allocate all of Wenigers developing power to ourself. If possible.) We are truly happy to have cross paths with Weniger, www.wedsly.com would not be the same success without Wenigers help.



Claes-Åke Hultin - CO founder of Wedsly.com

COMPANIES THAT TRUSTED US



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